



Graybar – Omnia Partners Public

Sector Program Line Card

U.S. Communities is now a subsidiary
of OMNIA Partners, Public Sector

Manufacturer Listing

2N Communication	Aiphone	Amerlux, Inc.	Avalon Solar
3M	Aiphone Security	Ametek Incorporated	Avaya / Nortel / Extreme Networks
3M Cogent	Air King Ventilation	Ametrix / Eaton Lighting	Avocent
3M Communications Division	Airmaster Fan	Amphenol	Axell Wireless
3XLogic	AIW (American Insulated Wire)	Amprobe Instruments	B & B Electronics
A. K. Stamping Co.	AK Stamping	Amseco / Potter	B&K Precision
A.B. Chance / Hubbell Power	Alamo Technology	AMX LLC. / School View / Samsung	Baldor Electric Company
Aamstrand	Alan Wire Company	Anamet	Balt
Aastra USA / Mitel / Nortel / Ericsson	Alaxala Networks	Anderson	Band-It / Idex
ABB Brands & Products	Alcatel / Lucent / Nokia Networks	Anglo American Enterprises	Barfield
Acme Electric Corp / Hubbell Power	Alflex	Anritsu	Bartlett
ACME Staple Co.	Alkco Manufacturing Company	Antique Street Lamps / Acuity Lighting	Baudcom Communications
ACP International	All Current Electric	APC / Schneider Electric IT USA Inc.	Bauer Ladder
Actelis	All Gear Inc.	APG	Bekaert
Acterna / Viavi	Allegion	Appleton	Belden Brands & Products
ACTi Corporation	Alera Lighting / Hubbell Lighting	Approved Networks Inc.	Belkin
Acuity Brands	Allen Tel Products	Approved Optics	Benner-Nawman
Adalet	Allied Bolt	Architectural Area Lighting / Hubbell Lighting	Berko / Marley / Q-Mark
ADB	Allied Electronics Inc.	Arecont Vision	Berk-Tek LLC / Nexans
Adirondak / Whitney Blake	Allied Moulded Products, Inc.	Argo	Black & Decker / Stanley DEWALT
ADRF	Allied Telesis	Arista Networks	Black Box
Adtran	Allied Tube & Conduit / Atkore	Arlington Industries, Inc.	Blackburn / Thomas & Betts-ABB
Advance Digital Broadcast	Alpha Technologies	Armorcast Products Company	BLF Corp.
Advance Industrial	Alpha Wire Company	Arnco	B-Line / Eaton
Advanced Digital Cable, Inc.	Altigen Communications Inc.	Arrow Fasteners	B-Line Telecom / Eaton
Advanced Technology Video (ATV)	Altronix	Arrow Magnolia	Blonder Tongue
Advantech B+B SmartWorx	Aluma Form	ASCO - Automatic Switch Company	Blue Wave
AEMC	Alvarion	ASCO - Schneider Electric	Bogen Communications
Aerohive Networks	Amberbox	Assa Abloy	Bosch Security
Aervoe	American & Efird	Atkore Int. Brands & Products	Bosch Tools
Aetna Insulated Wire	American Electric Lighting (AEL) / Acuity Lighting	Atlantic Scientific Corp.	Boss Manufacturing
AFC Cable / Kaf-Tech / Atkore	American Fibertek	Atlas Sound	Bourns
AFC Cable Systems Inc.	American Fittings	AtLite / Eaton Lighting	Bowers Manufacturing
AFL Telecommunications	American Lock Co. / Master Lock	Automatic Timing and Controls (ATC)	Brady Worldwide, Inc.
Agilent Technology / Keysite	American Polywater	Avalan Wireless	Bridgeport Fittings, Inc.
Aglo	American Saw / Lenox		Bright Star
Aim Electronics Corp.			Briscon Electric

Manufacturer Listing

Broan-Nutone, LLC	Cetis Inc.	ComNet / International Fiber Systems
Brocade Networks / Foundry / Extreme Networks	Challenger Products / Thomas & Betts-ABB	Compass / Hubbell Lighting
Brooks Manufacturing	Champion Fiberglass	Comtrend
Brooks Manufacturing Company	Champion One	Concealfab
Brother Mobile Solutions, Inc	Chance / Hubbell Power	Conduit (TUB) / All Brands
Buchanan Construction	Change Networks	Conduit Pipe Products Company
Bulwark	Charles Industries / Coil	Condux International, Inc.
Burndy / Hubbell	Chatsworth Products, Inc. (CPI)	Connectivity Wireless
Burton / Phillips Lighting	Checkers Industrial Safety	Construction Innovations
Bussmann / Eaton	Chief Manufacturing	Con-Tech
C Enterprises	Chloride / Phillips Lighting	Cooper Notification / Eaton
Calpipe	Chromalox	Cooper Power Fuses / Eaton
Cable Exchange	Cidco	Cooper Power Systems / Eaton
Cable Management Solutions	Cieno Corp.	Copper Mountain Networks
Cable Prep	CILS International	Corelite / Eaton Lighting
Cablofil / Legrand	Circa Telecom	Coriant American
Caddy / Pentair	Cisco Systems, Inc.	Corning Brands & Products
Cadweld / Pentair	Citect / Scada	Corning Optical Communications
Canadian Solor	Clarcor Air Filtration Products	Cortelco
Candella	Clarity / Valcom	Cotronics Corporation
Cantex Inc.	Clauss Cutlery	Cott manufacturing
Capp Inc.	Clearfield Inc.	Coyote Splice
Carlton / Thomas & Betts-ABB	Clearpix	Crain Enterprises
Carolina Glove Company	CM / CMT Connector	CRC Industries
Carrier Access	CME Wire and Cable	Crouse-Hinds / Eaton
Casco Manufacturing Inc.	Cohu HD / Costar Technology	Crouse-Hinds Lighting / Eaton Lighting
Casio / Visible Light	Coleman Wire & Cables	Crouzet
Casio Communications Inc.	Colonial Wire & Cable Company	Crowe
Catamount / Thomas & Betts-ABB	Color Kenetics / Phillips Lighting	Crydom
Caterpillar / CAT	Columbia Lighting / Hubbell Lighting	CSS Antenna
CBC America	Command Communications	Cummins
CDR Systems Corp.	CommScope / Andrew Corp.	Current Powered by GE
CEECO	CommScope Brands & Products	Custom Plastics
Cementex Products Inc.	Communications Test Design	Cutler Hammer / Eaton
Century		CXR Larus Corporation
Cerio		CyberPower Systems
Cerro Wire and Cable		Cylix Corp

Graybar – Omnia Partners Public Sector Program

- Satisfies solicitation requirements
- Lead public agency managed contracts
- No cost to participate
- Contracts allow your organization to maximize savings on the products you need while reducing procurement time.



Manufacturer Listing



Da-Lite	Dynalec Corporation	Ericson Manufacturing
DAP, Inc.	Dyson Corp.	Eritech / Pentair
Dark to Light / Acuity Lighting	Eaton Brands - Communication Products	Ersodyne
Dasan / Zhone Solutions Inc.	Eaton Brands - Electrical Products	Estex
Data Aire	Eaton Lighting	Etherwan Systems
Data Center Solutions	Eaton Power Quality	EverFocus
Data Display Products	Ecolibrium Solar	Exacq
David Clark & Company	Edwards / UTI	Excel Dryer Corp.
Day-Brite / Phillips Lighting	Edwards Signaling / UTI	Exceline
Dazor Manufacturing Corp.	Elastimold / Thomas & Betts-ABB	EXFO
DDB Corp.	Electric Motion Company, Inc.	Extreme CCTV Inc.
Dees Communications	Electri-Flex Company	Extreme Networks
Deka Batteries	Electroline Mfg. Co.	Fahrenheit / Marley
Dell Force 10	E-Line	Fail Safe Lighting Systems / Eaton Lighting
Delta Products Automation	Elkay	Fasco Industries
Delta Products Ventilation	Eltek Inc. / Valere	FCX Performance / ABS
Devine Lighting / Hubbell Lighting	EM Clock	Federal Signal Corporation
DEWALT / Black & Decker / Stanley	Emcor / Crenlo / Karis Technologies	Feonic Technology
Diablo Tools	Emcore	Ferguson Enterprises
Diamond	Emergi-Lite / Thomas & Betts-ABB	Fernco
Digimerge	Emerson / Sola HD	Festo
Digital Watchdog	Emerson Network Power / Vertiv	Fiber Cable Accessories / Hubbell PS / Opti-Loop
Dimplex North America	E-Mon LLC. / Honeywell	Fiber Optic Inc. / Fiber Instrument Sales
Distributo Wire & Cable / Radix	Encore Wire Corp.	Fiber Sensys
Ditek	Endot Industries, Inc.	Fibertron
D-Link Systems	Energizer Co. / Eveready	Fire-Lite Alarms / Honeywell
Dolphin Components Corp.	Energys	Firex / Kidde / UTI
Dominion Lasercom	EnGenius Technologies Inc.	First Alert / BRK Brands
Draka / Prysmian Group	Engineered Products	First Light Technologies
Dreisilker Motor	Enphase	Fisher Pierce
Dual-Lite / Hubbell Lighting	Enterasys / Extreme Networks	Fiskars Industrial
Dukane Corp.	Entone	Flexible Whips of Tennessee Inc.
Dulmision Inc.	Ergodyne	Flir Systems Inc. / DV Tel
Duracell	Ericcson	Fluidmesh Networks
Dura-Line	Erico / Pentair	Fluke
Durham		Fluke Networks
DV TEL / FLIR		Force 10 Networks
Dymo		Fortinet / Meru

Manufacturer Listing

Fortran Communications Inc. / Fortran Traffic	Greenlee Textron	Hubbell Lighting - Outdoor	Invue / Eaton Lighting
Franklin Instrument Co., Inc.	Grundorf	Hubbell Lighting Group	IO Lighting / Eaton Lighting
Freud	GS Metals / B-Line	Hubbell Power Systems / Opti-Loop	Ipex Inc.
Fronius	GSP America	Hubbell Premise Wiring	Iris / Eaton Lighting
Fujinon	Hadco / Phillips Lighting	Hubbell Wiring Device - Kellems	Ironridge Solar
Fujitsu	Halcyon	Hughes Brothers	Irwin Industrial Tools
Furnas / Siemens	Halo Lighting / Eaton Lighting	Hunter Fan Company	ITE / Siemens
Furukawa Electric	Hammond Electronics	Hydrel / Acuity Lighting	iTOOL / Glesco
G & O Thermal	Hanwha Techwin America / Samsung	Hydro / Sapa	ITW Commercial Construction
G & W Electric Co.	Harding Instrument Co., LTD.	ID View	ITW Linx / ITW
GAI-Tronics / Hubbell	Harger Lightning Protection, Inc.	Ideal Industries - Communication Products	Jabra / GN Netcom
Galco	Hastings	Ideal Industries Inc.	Jamesce Corp.
Galvan Electrical	HD Electric / Hammerlock	IEI / Linear / Nortek	Jameson
Gardco / Phillips Lighting	Heritage Plastics / Atkore	Igloo Corp.	JDSU / Viavi
Gardener Denver / Rigel / Hoffman & Lamson	HES Security	Igor, Inc.	JMA Connectors
Garrett Com / Belden	Heyco	Illumina	Johnson Tools
GE Brands & Products	High Tech Fuses	Illico	Jokab by ABB
GE Lamps & Ballasts	Hilti Inc.	IMC Networks	Jonard Industries
GE Lighting / Current By GE	HI-Q Solar	Independent Technologies	Jos. T. Fewkes, Co.
GE Power, Energy, Electronics & Critical Power / ABB	Hirschmann / Belden	Infinera	Juniper Networks / Trapeze
GE Security	Hoffman / Pentair	Infinite Electronics, Inc.	Juno / Acuity Lighting
Geist Manufacturing, Inc.	Holocom	Ingersoll-Rand - Physical Security	JVC Professional
Gems Sensors	Holophane / Acuity Lighting	Ingersoll-Rand - Power, Automation and Control	Kaf-Tech, Inc.
Generac	Homac / Thomas & Betts-ABB	Innovative Metal Industries, Inc.	Kalas Manufacturing
General Cable/ Prysmian Group	Honeywell Brands & Products	Inovonics	KBC Networks
General Machine Products Co.	Honeywell / Salisbury	Int. Protective Coatings	Kearney
Glesco	House of Batteries	Integral	Kentrox
Global Equipment	Houston Wire & Cable	Intellitouch	Keyscan Inc.
Glyptal Inc.	HPE - Hewlett Packard Enterprises	Interalia Communications	Keysight / Agilent Technologies
GN Netcom / GN Jabra Inc.	HPE-Procurve, 3Com, H3C, Tipping Point / Aruba Networks	INTERLOGIX / GE Security / UTI	Kichler Lighting
Gotham / Acuity Lighting	Hubbell Brands & Products	Intermatic, Inc.	Kidde Safety / Firex / UTI
Gott	Hubbell Control Solutions	International Fiber Systems (IFS)	Killark / Hubbell
Gould Shawmut	Hubbell Lighting - Commercial & Industrial	Invensys Controls	KIM Lighting
Great Lakes Case and Cabinet	Hubbell Lighting - Control Solutions	Invonics Corp.	Kindorf / Thomas & Betts-ABB
Greenlee Communication Products			King Electrical Manufacturing
			King Innovation
			Klein Tools
			Knopp Inc.
			Kohler

Manufacturer Listing

Kohler Generators	Littlefuse	MGE UPS Systems / Eaton	Moog / Video Alarm
Konexx	Locknetics / Ingersoll-Rand	Microlab	Mosaic
Kraloy Fittings	Lubriduct	Micro-Power Technologies, Inc.	Motorola
Kramer Electronics	Lucent / Alcatel / Nokia Networks	MICROSEMI / POE	Motortronics / Phasetronics
Krylon Products	Lumark / Eaton Lighting	Micro-Tech Design	MRV Communications
Kuhlman Electric	Lumberg Automation / Belden	Middle Atlantic / Legrand	MTL Instruments / Eaton / Crouse-Hinds
Kurt Versen	Lumec / Phillips Lighting	Midwest Electric Products, Inc.	Mulberry
LC&D / Acuity Lighting	Lumiere / Eaton Lighting	Milbank Manufacturing Company	Multi-Link
L.H. Dottie	Lutron Electronics	Milestone	Multi-Tech Systems
Ladd Industries	Lynn Electronics Corp.	Milwaukee Tools	MWS, Inc. / Eaton Lighting
Lagasse	Lyon Workspace LLC.	Minerallac Company	Myron Zucker
Lairdtech / Smart Technology	MAC Products	Minuteman UPS/ Para Systems	National Pipe & Plastic Products
Lancom Systems	MacLean Power Systems	MIP / Marley / Q-Mark	National Standard
Landis & Gyr	MacLean Power Systems / Highline / Fogg	Miscellaneous Communication Products	National Strand Products
Lanson Pipe Co.	Mag Light / Mag Instrument	Miscellaneous Communication & Security Services	NEC / Casio Mobal Communication
Lantech Communication	Magnecraft / Struthers-Dunn / Schneider Electric	Miscellaneous Electrical & Lighting Services	NEC Unified Solutions, Inc.
Lantronics	Major Custom Cable	Miscellaneous Electrical Products	Nehring Electrical Works
Lapp USA, Inc.	Malton Equipment / ABB	Miscellaneous Lighting & LED Products	Neo-Ray / Eaton Lighting
Larus Corp.	Maple Chase	Miscellaneous Lighting Fixtures & Related Products	Neptco
LCN / Ingersoll-Rand	Marley Electric Heating Company / Q-Mark	Miscellaneous MRO & Related Products	Netgear
L-COM / HYPERLINK	Marmon Group Brands	Miscellaneous Recycling Products & Services	Netscout / Fluke
L-Comp	Master Lock Company / American Lock	Miscellaneous Security Products	NetSource Inc.
Leading Edge / Marley	Maxcell	Mitel / Toshiba	Network Video Technologies (NVT)
Ledalite / Phillips Lighting	Maxi-Signal	Mitsubishi Communication	Newark Electronics
Legrand Brands & Products	Mccain Traffic	Mitsubishi Electric & Power	NewBasis West LLC.
Leica Geosystems / Disto	McGard	Modular Connections	Newton Instrument Company
Lennox / American Saw	McGill Manufacturing Co., Inc. / Emerson	Mohawk Wire & Cable / Belden	Nexans Energy USA
Leuze Electronic, Inc.	McGraw-Edison / Eaton Lighting	Molax Corp	Nitek
Leviton Brands & Products	MECA Communication		Nokia
Leviton Intense Lighting	Meltric		Nortel / Avaya / LG - Ericsson
Leviton Telecom / Network Solutions	Mersen Group		North American Electric
Lex Products Corp	Metallics		North Safety
LG Brands & Products	Metalux / Eaton Lighting		Northstar Battery Company
Liebert / Vertiv	Metro Tel Corp.		Notora
Lightolier / Phillips Lighting	Meyer Structures		Noyes / AFL
Line Hardware			NSI Industries
Linear LLC / Nortek			
Linksys			
Linx Div. / ITW Linx			
Lion Power / Belden			
Lithonia / Acuity Lighting			

Manufacturer Listing

NTE Electronics Inc.
 N-Tron / Red Lion
 NuTone / Broan
 Nuuo
 Oasis
 Oatey
 Oberon Wireless
 Ocal / Thomas & Betts-ABB
 OFS / Furukawa
 Ohio Brass / Hubbell Power
 OIS
 OK Industries / Jonard
 Okonite
 Oldcastle Precast / Carson / Synertech
 Oldcastle Precast, Inc.
 Omni Cable Corp
 Omnitron Systems
 Omron
 Oneac Corp.
 Ontility
 Optex (USA) Inc.
 Optical Cable Corp.
 Opti-Loop / Hubbell Power
 Optilumen
 Orion
 ORS Nasco
 Ortronics / Legrand
 OSI Hardware
 Oshkosh Tool
 Ouellet Canada, Inc.
 Outback Power
 OZ Gedeney
 P & R Tech
 P.K. Neuses, Inc.
 P7R Technologies
 Paladin Corp. / Greenlee
 Panamax
 Panasonic Brands & Products
 Panasonic - CCTV & Security
 Panasonic Lighting & Control

Panavise Products Inc.
 Panduit Corp. Electrical Products
 Panduit Corp. Telecom Products
 Para Systems Inc.
 Paradyne
 Parking Logix
 Pass & Seymour / Legrand
 Patriot Aluminum Products
 Patton Building Products
 Pauluhn / Eaton Lighting
 Paxton Access, Inc.
 PC Systems
 PC Tel
 PCT International
 Peerless / Acuity Lighting
 Pelco / Schneider Electric
 Pelican Products Inc.
 Pencil Plastics / Hubbell Power
 Pennington Crossarm Co.
 Pentair Brands & Products
 Pepperl & Fuchs
 Perfectline
 Perma-Cote
 Petroflex
 Phasetronics / Motortronics
 Phelps Dodge
 Philips Lighting
 Phillips Lighting Brands
 Phillips Lighting / Advance
 Phoenix Contact
 Pico Digital Inc.
 Picoma Industries, Inc.
 Plant Equipment Inc. (PEI)
 Plantronics
 Platt Luggage, Inc.
 Plexxi
 Plymouth / Plymouth Tape
 Polycom
 Porcelain Products Company

Porta-Systems / Tii Technology
 Portfolio / Eaton Lighting
 Potafab
 Potter Brumfield / TEC
 Potter Electric Signal
 Power Sonic Corp.
 Power Strut / Atkore Int.
 Power Tech Solutions
 PowerDsine / Microsemi
 Powerline Hardware
 Powersmiths International Corp.
 Precidia Technologies
 Precision
 Preformed Line Products
 Premax
 Premax LLX
 Premier Conduit
 Prescolite
 Prime Conduit
 Primex Manufacturing
 Progress Lighting
 Pro Labs
 Pronto Networks
 Protective Industrial Products (PIP)
 Proxim
 Pysmian Group Brands & Products
 PULS
 Pulsecom
 Pulsecom / Hubbell Power
 Purdy
 PVC Conduit (PVC) - All Brands
 Pyramid Industries
 Quazite / Lenoir City / Hubbell
 Queen City Plastics
 Quiktron / Legrand
 Quintum Technologies /



Manufacturer Listing



Network Equipment Tech / Sonus
 R. Stahl Inc.
 RAB Lighting
 Raceway Technology & Manufacturing
 RACO / Hubbell
 RACO Manufacturing and Engineering
 Rad Data
 RadioWaves
 Radware
 Rainbow CCTV & Technology
 Ramset / ITW
 Raritan / Legrand
 Raychem Corp.
 Rayovac / Spectrum Brands
 Raytec
 Raytheon
 RCI, Rutherford Controls
 ReadyLinks
 Realtec

Recognition Systems / Ingersoll-Rand
 Rectorseal Corporation
 Red Dot / Thomas & Betts-ABB
 Redback Networks / Ericsson
 Red-Line / Juniper Networks / Trapeze
 Reef Industries
 Reloc Wiring Solutions / Acuity Lighting
 Republic Conduit
 Republic Wire
 RFL Electronics / Hubbell Power
 RFS
 Rieva
 Rigid Tool
 Ripley
 Rittal Corp.
 Roam / Acuity Lighting
 Roanwell Corp.
 Robroy Industries
 Rohn
 Ronk
 RSA / Eaton Lighting
 RSCC Wire & Cable LLC. / Marmon Group
 RTS Sentry
 Rubbermaid / Newell Brands
 Russellstoll / Thomas & Betts-ABB
 Rutherford Controls Int'l. Corp. (RCI) / Dorma
 S&C Electric
 Salisbury by Honeywell
 Samsung Brands & Products
 Samsung Hanwha Techwin
 Sapa / Hydro
 Schlage / Ingersoll-Rand / Allegion
 Schletter Solar

Schneider Electric Brands & Products
 Schneider Electric Services
 Sealco
 Seco
 Securitron
 Security Door Control - (SDC)
 Security Inc.
 Sediver
 Semtron Inc.
 Seneca Data
 Sensaphone
 Sensor Switch / Acuity Lighting
 Senstar Inc.
 Server Technology, Inc.
 Service Wire
 Seves, USA
 Seymore Smith
 Shaper / Eaton Lighting
 Shat-R-Shield
 Shooter Detection Systems (SDS) / Guardian
 Shot Spotter
 Shot Tracer
 Shure
 Siemon Company, The
 Sierra Wireless
 Signamax Connectivity Systems
 Simpson Electric Co.
 SMA Solar
 Smartek Inc. / ITS / Vision Tech.
 Snake Tray
 Snap-On
 Sola / Hevi-Duty (HD) / ACME
 Solar BOS
 Solar Edge
 Solar World
 SOLiD DAS

SOLiD Tech.
 Soligent Solar
 Sony Brands & Products
 Sony Security
 Southern Pipe
 Southwest Data
 Southwire Company
 Spaulding Lighting
 SPC TelEquip
 Specified Technologies, Inc (STI)
 Speco Technologies
 Sportsliter Solution
 Square D / Schneider Electric
 Standard Enterprises
 Stanlet / Black & Decker / DEWALT
 Steel City / Thomas & Betts-ABB
 Sterner Lighting
 Stonco / Phillips Lighting
 Streamlight, Inc.
 Streetworks / Eaton Lighting
 Strongwell / Hubbell / Lenoir City
 Struthers & Dunn
 Studio Technologies Inc.
 Sumitomo Automation
 Sun Optics / Acuity Lighting
 Sun West Engineering, Inc.
 Superior Essex
 Superstrut / Thomas & Betts-ABB
 Supply Pro
 Suppress-Surge
 SureCall
 Sure-Lites / Eaton Lighting
 Surge Suppression Inc.
 Suttle Apparatus
 Synnex Corp.
 Synco Chemical Corp.
 Synergy / Acuity Lighting

Manufacturer Listing

Takex America, Inc.	Timesight Systems, Inc.	Unistrut / Atkore	Vuance Inc. / Supercom
Talk-A-Phone	TJ Cope, Inc.	United Copper Industries	VXI Corp.
Tamron	TKH Security Solutions USA, Inc.	United Fiberglass	Vynckier
Tatung	TMC Corp.	United Poly Systems	Waber / SL Waber
TayMac / Hubbell	Tofino Security / Belden	United States Steel	Walker Equipment
TCP Lighting	Tone Commander	United Technologies Corp. / UTC Brands	Watling
TCPI / Technical Consumer Products Inc.	Tork	Universal Electric Corporation	WattStopper / Legrand
TE Connectivity / CommScope	Toshiba Security	Universal Lighting Technologies / Panasonic	Wearwell
TE Energy	Toshiba Unified Communication / Mitel / Toshiba Brands	Urseal Inc.	Weidmueller
TEC International	Total Cable Solutions	US Solar Distributing	Werner Ladder
Tech Data	Tote Vision	US Vision / USA Vision Systems / GEO Vision	West Penn Wire
Tech Products, Inc.	Totus Solutions	USA Technologies	Westell Inc. / CSI / Cellular Specialties
Tech Spray	TPI Corporation / Fostoria	Valcom Inc.	Western Tube & Conduit Corp.
Teko DAS	Traffic Signal Controls, Inc.	Valmont Industries	Westinghouse Lighting
Telco Systems	Trans-Coil (TCI)	Vari-Tronics	Wheatland Tube Company
Telcore	Transition Networks	Velcro USA, Inc.	Wheelock / Eaton
Telebyte Technology, Inc.	Transportation Products Incorporated	Veolia North America	Whiteway
Telect Inc / Amphenol	Transtector Systems	Veracity / Highwire / Powerstar	Wilcom, Inc.
Teledata Networks	Transworld Products Incorporated (TPI)	Veramark Technologies / Calero	Wilson
Teledex Corp. / Cetus	Triad Floors	Verilink	Wire & Cable (WYR) - All Brands
Telematrix	Trilogy Communications	Verso Technologies, Inc.	Wiremold / Legrand
Telemecanique / Schneider Electric	Tri-Palm, Int.	Vertical Communications	Wiremold / Walker Systems
Telex Communications	Tripp Lite Manufacturing	Vertiv Brands & Products	Woodhead / Molex
Tellabs Inc.	Trystar	Viavi Solutions Inc.	World Dryer Corporation
Telstrat International	TT Systems, Inc.	Victor Insulators, Inc.	Xantrex
Teltrend Inc.	Tungsum / GE Lighting	Video Mount Products	ZEP Professional Products
Terrawave / Tessco	Turk, Inc.	Videoalarm / Moog	Zhone Technologies
Tersen / Acuity Lighting	Turner Equipment Company, Inc.	ViewZ	Zircon
Tessco / Terrawave	Tyco Power Systems	Viking Electronics	Zonit
The Battery Center Inc.	U.S. Robotics	VIR / VIR-Tech	Zoom Telephonics
The Electric Controller	Ubiquiti	Viscount	ZyXEL
ThermOweld / Hubbell	Ultratech	Vivotek	
Thomas & Betts / ABB	Uniden	Vodavi / Vertical Communication	
Thomas & Betts Communication Products	Union Tools	Von Duprin / Ingersoll-Rand / Allegion	
TII Technologies, Inc. / Porta Systems	Unique Fire	Vtech Communications, Inc.	
Times Fiber Communication	Unirac Solar		
Times Microwave			

Product Categories

ELECTRICAL PRODUCTS

Wire & Cable

Copper & Aluminum Building Wire
Bare Copper
Armored Cable
Power Cable
Industrial & Automation Wire & Cable
Underground & Feeder
Street Lighting & Traffic Signal
Utility Wire & Cable
Tray Cable
Welding Cable
High Temp, MC & VFD Cable
Portable Cord & Extension Cord Sets
Cable Assemblies
Electronics & Control Wire & Cable
Communication, Fire Alarm & Security
Specialty Wire & Cable

Conduit

EMT, Galvanized & Aluminum
Liquidtight
Flexible Metal Conduit
Whips
Coated Conduit
Coated Conduit Boxes & Fittings
Specialty Conduit
Elbows – Standard
Elbows – Special Radius
Nipples, Connectors & Couplings
Innerduct

Conduit Bodies & Fittings

Steel & Aluminum
Standard & Specialty
Covers & Gaskets
Explosion Proof & Hazardous Location
Non-Metallic

PVC Conduit, Boxes & Fittings

PVC Conduit
PVC Boxes
PVC Fittings & Accessories
PVC Cements and Primers
PVC – Coated Conduit and Fittings
Innerduct

Strut, Channel & Threaded Rod

Galvanized, Aluminum and Coated
Connectors & Fittings
Spring Steel Fasteners
Threaded Rod Accessories
Cable Tray and Wire Basket

Conduit Boxes

Electrical Boxes and Covers
Boxes (Steel)
Boxes (Non-Metallic)
Commercial & Industrial Boxes
Floor Boxes
Hazardous Location
Weatherproof Boxes and Covers
Hubs

Conduit Fittings

Fittings – Die-Cast
Fittings – Steel
Fittings – Non-Metallic
Hubs
Industrial & Commercial
Hazardous Location
Straight, 45 & 90 Degree

Electrical Distribution Products

Panel Boards & Load Centers
Switchboard & Power Panels
Switchgear
Circuit Breakers
Disconnects
Transformers
GFI & Surge Protection
Contactors, Starters & Switches

Relays & Timers
Meter Sockets
Residential, Commercial, Industrial & Utility
Specialty and Custom Products

Electrical Control Products

Motor Control
Building Automation
Plant Automation
Metering & Power Monitoring
Drives & PLC's
Transfer Switches
Push Buttons & Sensors
Terminal Blocks
Residential, Commercial, Industrial & Utility

Automation & Control Products

Building & Plant Automation
Industrial Ethernet & Wireless
Industrial PC's & Operator Interface
PLC's, Drives & I/O
Software
Pneumatic Motion and Control
Metering & Power Monitoring
Transformers & Motors
Sensors, Switches, Relays, Timers
Push Buttons & Sensors
Terminal Blocks & Power Supplies

Fuses

Standard Limiting & Fast Acting
Fuse Blocks
In-Line Fuse & Fuse Holders
Utility
Miniature
Communication
Specialty

Grounding and Bonding

Cable
Ground Rods
Welds

Lugs & Connectors
Splice and Termination

Transformers, Motors & Generators

Transformers
▪ Standard
▪ Energy Efficient
▪ Dry & Oil Filled
▪ Specialty

Motors
Drives & PLC's
Generators
Transfer Switches

Enclosures, Cabinets & Control Boxes

Enclosures – Standard
Enclosures – Custom
Screw & Hinged
Cabinets & Control Boxes
Industrial & Commercial
Weatherproof
Hazardous Location
Lockers

Raceway, Plug Mold, Wire-Way & Busway

Surface Raceway (Metallic)
Surface Raceway (Non-Metallic)
Plug Mold
Wiring Duct & Wire-Way
Busway
Tele-Power & Data / Power Poles
Boxes & Accessories
Connectors, Couplings & Elbows

Cable Ties, Velcro & Accessories

Standard & Bulk Pack
Weatherproof
Metallic
Releasable
Velcro Cable Management Products
Mounts, Tools & Accessories
Wire Management

Product Categories

Lugs, Terminals, Connectors & Fasteners

Wire Nuts & Quick Connects
Lugs, Clamps & Taps
Mechanical & Compression
Terminals & Connectors
Terminal Blocks
Splice Kits
Heat Shrink
Conduit Mounting Products
Cable Support Products

Wire Pulling & Cable Support

Fish Tapes
Lubricants
Grips & Harnesses
Cable Support
Blower & Vacuum Systems
Tools & Accessories

Tape & Location Products

Standard & Premium Electrical Tape
Colored Marking Tape
Underground Location Tape
Warning & Barrier Tape
Duct Tape

Wiring Devices

Switches, Plugs & Receptacles
Cord Connectors
Residential, Commercial & Industrial
GFCI
Hospital Grade
Marine Rated
Floor Box Devices
Standard & Custom Wall Plates

Explosion Proof & Hazardous Location

Distribution & Control Equipment
Switches, Plugs & Receptacles
Conduit Bodies & Fittings
Enclosures & Cabinets
Lighting Products

Test & Measurement

Clamps, Multi-Meters & Power Quality
Electrical & Insulation Testers
Temperature & Thermography
Scope Meters & Ground Resistance
Preventive Maintenance & Process Tools
Miscellaneous Testers & Accessories

Labeling & ID Products

Labelers & Printers
Tape Cartridges
ID Products
Wire Marking
Lock Out / Tag Out
Warning & Barrier
Standard Labels & Signage
Custom Labels & Signage

Utility & Transmission Products

Poles & Towers
Pole Line Hardware
Cross Arms
Utility Wire & Cable
Guy Strand & Specialty Strand
Lugs, Clamps & Connectors
Splice Kits
Insulators & Molded Rubber
Vaults & Enclosures
Electrical & Municipal
Service Provider/Communication

LIGHTING PRODUCTS*

Lamps

Lamps
LED
Fluorescent
HID
Replacement Bulbs
Incandescent
Miniature
Stage & Studio

Ballasts

Electronic
Fluorescent
HID
Sign

LED & LED Drivers

Most Manufacturers Approved
Floods, Spots & Downlights
Replacement Bulbs
Indoor / Outdoor Fixtures
Roadway & Parking
Gymnasium & Field House
Landscape & Accent Lighting
Sports Lighting
Airport Lighting
Construction & Temporary
Retrofit Kits
Digital Signs & Scoreboards
LED Drivers & Accessories

Lighting Fixtures

Most Manufacturers Approved
LED / Fluorescent / HID
Indoor / Outdoor Fixtures
Commercial & Industrial
Healthcare / Hospitality / Retail
Roadway & Parking
Gymnasium & Field House
Landscape & Accent Lighting
Sports Lighting
Airport Lighting
Concrete, Steel & Wood Poles
Construction & Temporary
Retrofit Kits
Digital Signs & Scoreboards
Specialty Lighting & Lighting Accessories

Lighting Control

Dimming Systems
Occupancy Sensors
Dimmers & Light Controllers
Daylighting
Photo Cells & Timers
Shades



*To review an expanded list of our lighting and fixture manufacturers go to www.graybar.com

Product Categories



Energy Management

Metering & Monitoring
Building Automation
Systems Automation
Panels & Controllers

Alternative Energy

Solar
Wind

COMMUNICATION PRODUCTS

Enterprise Products

Copper Cable
Copper Connectivity
Jacks & Faceplates
Patch panels
Fiber Optic Cable
Fiber Optic Connectivity
PON Solutions
Splice & Termination
Connectors, Jumpers & Panels
Couplers / Splitters / Combiners
Copper & Fiber Accessories

Networking

Wired & Wireless Technologies
Network Interfaces
Network Management Systems
Switches
Repeaters & Hubs
Bridges
Routers
Modems

Wireless

In-Building WLS, WI-FI & WIMAX
Antennas
Routers, Nodes & Gateways
DAS – Distributes Antenna Systems
Small Cell
Signal Boosters
Coax, Coax Connectors & Support Products

Cabinets & Enclosures
Splitters, Couplers, & Attenuators
Wireless Backhaul
Wireless Accessories

Mobility

Active Equipment & Components
Antennas
Attenuators
De-Coders
Roof Mounts
Cable, Jumpers & Connectors
Couplers / Splitters / Combiners

Service Provider Products

Central Office/Head End
Copper Cable (Outside Plant)
Customer Premise Equipment
Fiber Optic Cable (Outside Plant)
Outside Plant Electronics
Outside Plant Products
Power and Power Protection
Tools, Test Equipment and Consumables

IoT & Smart City

Technology Backbone
Fiber & Copper Cable
Connectivity
Networking & Wireless
Lighting & Sensors
Electrical & Technology Products
Streetscape Solutions

Audio Visual and Notification

AV and Notification Systems
IT/AV Connectivity
Category Cables & Connectivity
AV Signal Extenders
HDBaseT Switch
Video Cable Assemblies
Displays / Screens / TVs
Video Mounts

Audio Amplifiers
IP Encoder/Decoder
Speakers
Active Components & Accessories

Phone Systems & Telephone Equipment

Phone Systems
Telephones
Handsets, Line Cords & Phone Cords
Auto Dialers
Phone Accessories

Electronics

Terminal Blocks & Panel Components
Terminals & Connectors
Couplers, Splitters & Combiners
Amplifiers
Mounts & Assemblies
Other Electronics & Accessories

Cable Tray & Wire Basket

Cable Tray
Wire basket
Snake Tray
Strut / Threaded Rod
Elbows, T's & Couplers
Hardware and Accessories

Racks, Cabinets & Workstations

Racks
Cabinets
Work Stations
Patch Panels
Wire Management
Fans & Cooling
Power & Grounding
Surge & Power Protection

Power & Power Protection

UPS & Power Back-Up
Lightning and Surge Protection
Data / Power & Tele-Power Poles

Product Categories

Power Supplies

Generators

Plug Strips

Grounding and Bonding

Cable

Ground Rods

Welds

Lugs & Connectors

Splice and Termination

Test & Measurement

Fiber & Copper Cable
Certification

Fiber Power Meter & Fault
Location

Fiber Inspection & Cleaning

Copper Test & Tone Generators

Telephone Line Sets

Data Loggers

SECURITY

Access Control

Entrance Protection

Metal Detectors

Card Readers

Door Locks & Control

Biometric

Monitoring

Control Center

CCTV

Surveillance

Cameras

Remote Monitoring

Paging, Notification & Signaling

Paging Systems

Emergency Phones & Stations

Audio/Visual Notification

First Responder Communication

Radios & Push Buttons

Signal Equipment & Alarms

Fire & Intrusion

Audio/Visual Notification

Fire Alarm Systems

Smoke and Carbon Monoxide
Detectors

Fire & Intrusion Detection

Other Security

Biometric Security

License Plate Recognition

Gun Shot Recognition

Face Recognition

Cabling, Installation and Tools

MRO & RELATED PRODUCTS

Tools

Hand Tools

Power Tools

Arc Flash Protective Tools

Test & Measurement

- Electrical
- Data / Communication

SmartCart & SmartReel

Hole Saws, Step Bits & Reamers

Saw Blades & Drill Bits

Gloves & Tool Belts

Material Handling

Conduit Tools

Conduit Benders

- Hand
- Power

Fish Tapes

- Hand
- Power
- Blow In & Vacuum
- Poles & Sticks

Wire Tools

Strippers, Cutters & Crimp Tools

- Hand, Power & Pneumatic

Wire Stands

Wire Carts

Wire and Data Cable Cart

Wire Reels & Graybar SmartReel

Ladders

Step Stools

Step Ladders

Extension

Multi-Purpose

Safety

Arc Flash Rated Clothing &
Tools

Eye, Head, Hand and Hearing
Protection

Rainwear

Water Coolers

Fall Protection

Fire Prevention and Signaling

Label Makers and Printers

Barrier and Identification
Marking

Machine Safety

Flashlights & Batteries

Batteries

Flashlights

Work Lamps

Head lamps

Accessories

Inventory Management

Bar Code & Readers

Vending Machines

Graybar SmartStock®

- Basic
- Intermediate
- Advanced

Cabinets, Storage & Cleaning

Cabinets, Shelving and Drawer
Stations

Tool & Material Storage

Workstations

Lockers

Chemicals, Adhesives & Lubricants

Wire Pulling Lubricants

Wire Cleaning

Towels & Cloths

Chemicals & Other Lubricants

Caulks, Sealants, Adhesives

Other Consumables, Tools &
Accessories

Recycling

Lamps & Lighting

Ballast

Batteries

Electronics

Bulk & Convenience

Heating and Ventilation

Bathroom & Room Exhaust Fans

Ceiling Fans

Central Vacuum Systems

Heat Cables

Industrial Heating & Ventilation

Industrial Heating

Fire Stop & Paint

Caulk, Putty & Foam

Wrap & Pillows

Marking & Spray Paint

Touch Up Paint

Tools & Accessories

Bathroom & Hallway Products

- Hand Dryers
- Water Coolers
- Bottle Fill Stations



Services and Solutions Offered by Graybar and Our Service Providers to Support Your Products

- Assessment/Analysis
- Engineering To Support Contract Products
- Retrofit & Upgrade
- Professional Services
- Install
- Maintenance & Repair
- Emergency & Disaster Recovery
- Integration & Integrated Service
- Training
- Test & Certification

Key areas of demand for services are:

- Lighting & LED
- Energy Management & Power Distribution
- Data Center & Technology Upgrades
- Wireless & DAS
- Security & Systems Integration
- Start-Up & Commissioning
- Maintenance & Repair
- UPS, Power Conditioning, Back-Up & Battery

For a full list of services and solutions please contact your Graybar Representative.

Services Offered by Graybar's Manufacturers

- | | |
|---------------------------|-------------------------|
| ▪ Arc Flash Compliance | ▪ Switchgear Automation |
| ▪ Power System Design | ▪ System Documentation |
| ▪ Engineering Studies | ▪ Turnkey Installations |
| ▪ Power Quality Solutions | ▪ Machine Safety Audit |
| ▪ Harmonic Analysis | ▪ Water Ingress Audit |

Graybar Services to Support Our Agency Customers

- Supply Chain Management Solutions
- Product Sourcing
- Market-Specialized Sales and Service
- Quick, Convenient Counter Service
- 24/7 Emergency Services
- Quotation and Credit Services
- Project Order Management
- National Agreements
- Graybar SmartReel®
- Graybar SmartStock®
- Cost-Reduction Programs
- Jobsite Services
- Minority and Women Business and Qualified Enterprise
- Dependable Wire and Cable Services
- Technical Assistance
- Technology Consultative Services
- Energy-Saving Programs
- Equipment Leasing & Financing
- Electronic Business Solutions
- Management Reports
- Graybar.com
- Evaluated Receipt Settlement
- Graybar Punch Out
- Electronic Estimation
- Electronic Data Interchange (EDI)
- Hot Key
- Bar Coding
- Summary Billing



Graybar Services

Package materials together to save time

Product Kitting Benefits

- Reduce administrative costs
- Reduce internal labor costs
- Avoid delays, all items ship together

Have materials delivered when and where they are needed

JIT (Just in Time) Benefits

- Material staging to keep products close to the project
- Reduce the amount of inventory, storage costs and inventory obsolescence
- On-time performance

Financing, Simplified

Graybar Financial Services® Benefits

- Overcome budget constraints
- Conserve working capital and preserve credit lines
- Take advantage of available tax benefits

Let us worry about the details

Project Order Management Benefits

- Increased ability to plan projects
- Active management of project
- Increased confidence in on-time project completion

For those who would rather count profits than parts

Graybar SmartStock® Benefits

- Streamlined replenishment process
- Less downtime
- Reduced shrinkage
- Lowers labor costs

Helps ensure one complete shipment

Material Staging | Benefits

- Readily accessible inventory
- Reduces material losses, material damages, labor costs and supplier claims
- Promotes JIT inventory

Specialized resources to help you evaluate, plan and develop solutions

Technical Assistance Services

- Technical appraisal
- Training
- Integration suggestions
- Process improvement
- Waste walks

Instant Product Access

Graybar Mobile App

The Graybar Mobile App is your on-the-go solution for placing, tracking and managing product orders.





PROUD MEMBER OF THE:



Graybar, a Fortune 500 corporation and one of the largest employee-owned companies in North America, is a leader in the distribution of high quality electrical, communications and networking products, and specializes in related supply chain management and logistics services.

Graybar has the power and stability of a big company and the integrity and drive of an employee-owned business. Graybar is certified against the latest ISO 9000 standard.

Discover how Graybar can work to your advantage.

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OMNIA
P A R T N E R S



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